

Testimonial

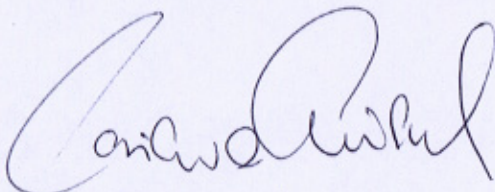
Mr. Werner Klemens Kirchmann, born on Sept. 27, 1959 in Dueren (Germany) was contracted as a short-term consultant for the Project "Promotion of Small and Medium Enterprises" of German Technical Cooperation (Deutsche Gesellschaft fuer Technische Zusammenarbeit). He supported the project in conducting a study about the Vietnamese software sector, which was jointly implemented by our project office together with the Software Promotion Center of the Vietnamese Chamber of Commerce and Industry (VCCI). His specific tasks and activities were:

- Quality assurance of the draft report written by VCCI
- Guidance in process design and implementation of the first phase of the study
- Information gathering and analysis of international best practices of the global and the Vietnamese software industry
- Regular participation in the study group meetings on behalf of GTZ

The first activities took place in June 2001, the contract ended in January 2002 with the delivery of the final report.

We highly appreciated Mr. Kirchmann's work and expertise. He fulfilled all tasks to our complete satisfaction, the quality of his work was excellent. His final report and the recommendations given in it were a great help in the decision making about the next steps of the study.

We wish Mr. Kirchmann every success in future and recommend him very highly.



Corinna Küsel
Chief Technical Advisor, GTZ